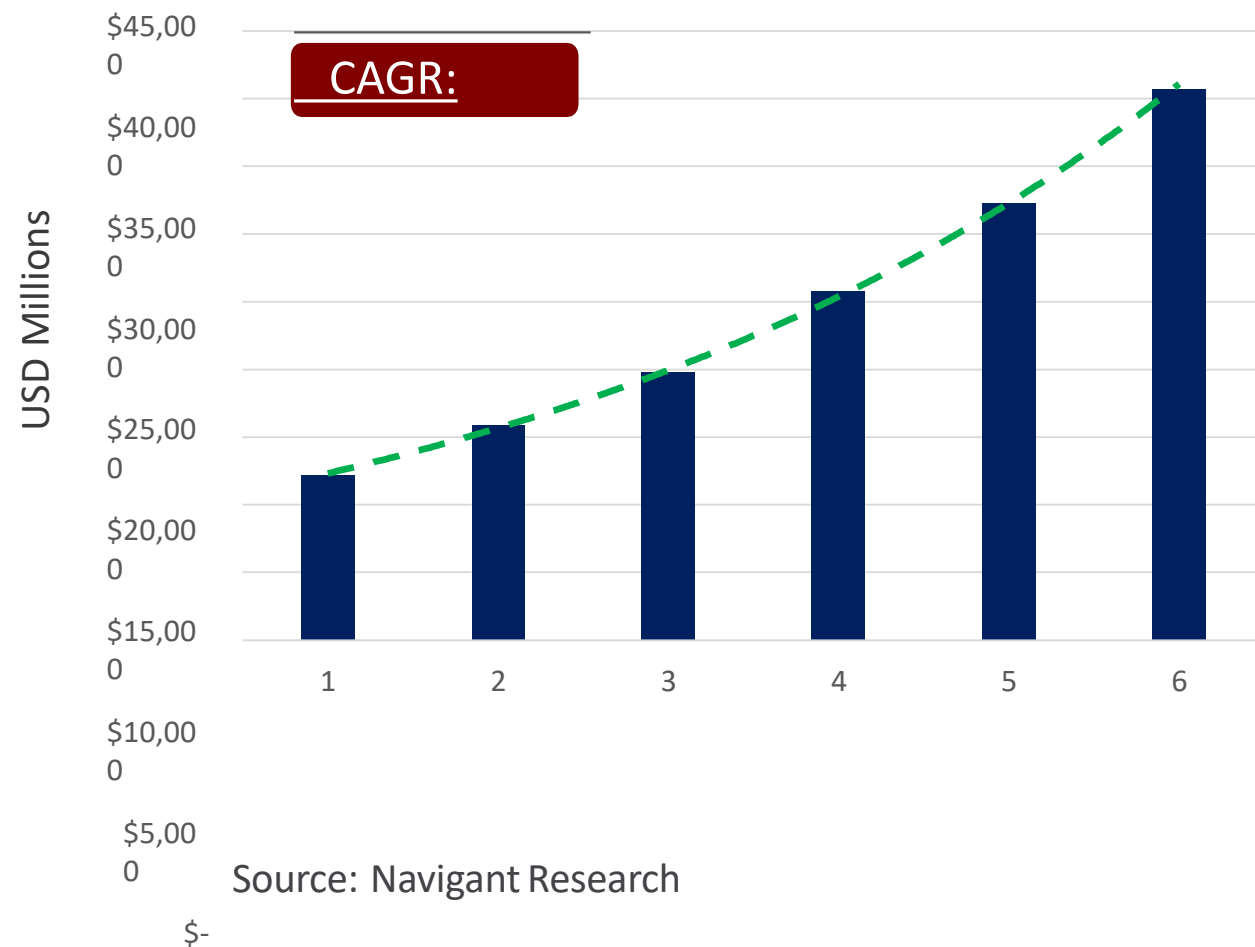


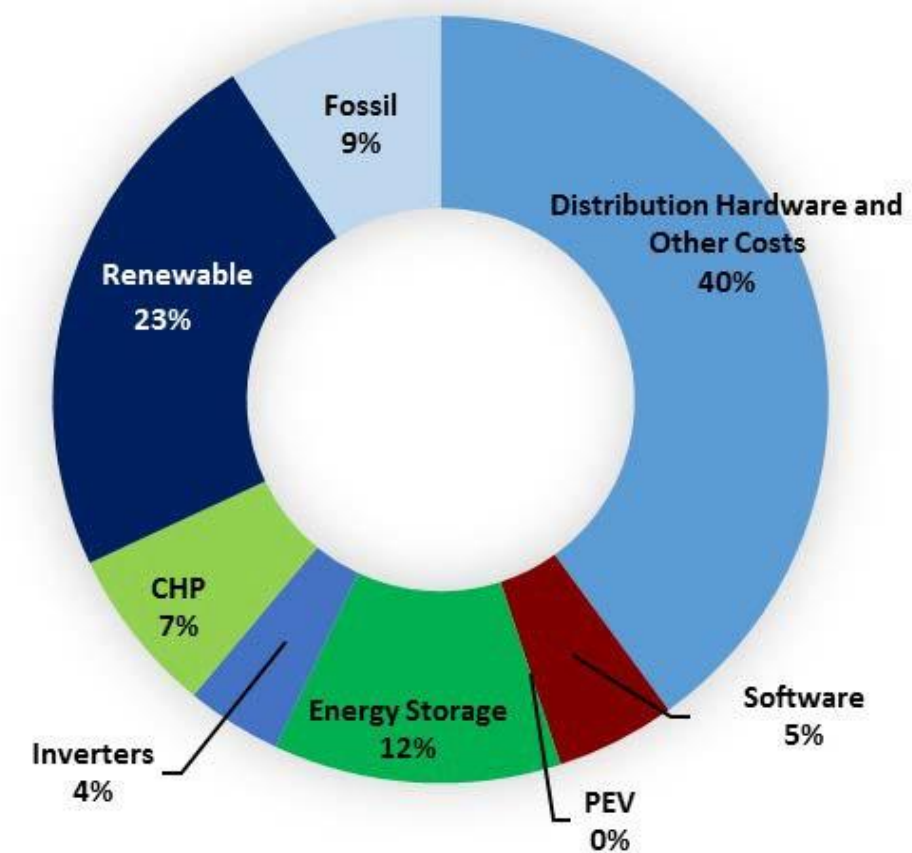
MICROGRID MARKET

Software makes up 5% of a \$12.1 Billion total addressable microgrid market

Worldwide Microgrid Revenue



Microgrid-Enabling Technology Vendor Revenue Market Share by Technology, World Markets: 2014



- Worldwide revenue from microgrids is estimated to grow from \$12.1 billion in 2015 and projected to exceed \$40.7 billion by 2020 (Navigant Research)
- Microgrid Enabling Technologies (MET) - Worldwide investment in MET is expected to total more than \$155.0 billion from 2014 through 2023 (Navigant Research).